

SUMMIT

TECH PARTNERS

TURNING ENTERPRISE STRATEGY INTO MEASURABLE EXECUTION

We deliver GSI-caliber project leadership and elite talent without the partner-heavy overhead — purpose-built for VPs and Directors who need execution precision, not consulting theater.

10+

YEARS DELIVERING ENTERPRISE PROGRAMS

40

STATES WITH ACTIVE ENGAGEMENTS

\$30M+

REVENUE IN 2026 — LEAN, NO OVERHEAD

95%

CLIENT SPEND TO DIRECT DELIVERY VALUE

OUTCOME-DRIVEN PROJECT SERVICES — EXECUTION ACROSS EVERY DOMAIN

DATA ANALYTICS & ARTIFICIAL INTELLIGENCE

From artificial intelligence experimentation to production-grade industrialization — governed, secure, and scalable.

- › Artificial Intelligence Strategy, Governance & Center of Excellence Design
- › Machine Learning Operations & Model Lifecycle Automation
- › Secure Retrieval-Augmented Generation Architecture & Large Language Model Fine-Tuning
- › Data Fabric Modernization for Artificial Intelligence Readiness
- › Agentic Workflow & Multi-Agent Systems
- › Responsible Artificial Intelligence / Bias Detection Frameworks

DATA CENTER ENGINEERING & PROGRAM MANAGEMENT

End-to-end program ownership across all four service towers — from groundbreak to steady-state operations.

- › Infrastructure, Facilities & Mechanical, Electrical, Plumbing
- › Compute, Network & Cloud Integration
- › Project Management Office, Governance & Milestone Tracking
- › Construction Management & Owner's Representative
- › 24/7 Network Operations Center, Artificial Intelligence Operations & Incident Response
- › Cutover Planning & Operations Handoff

MODERN INFRASTRUCTURE — CLOUD, CYBER & IT SERVICE MANAGEMENT

Replace manual friction with intelligent, automated service delivery across Information Technology, Human Resources, and business domains.

- › Information Technology Infrastructure Library 4 & Digital Operations Transformation
- › Enterprise Service Management
- › Artificial Intelligence Operations & Proactive Operations
- › Integrated Governance, Risk & Compliance and Security Operations
- › Center of Excellence Design
- › Zero Trust & Compliance-by-Default Architecture

AGILE, PRODUCT, PROJECT MANAGEMENT OFFICE & CHANGE MANAGEMENT

Transform legacy Project Management Offices into outcome-focused Business Transformation Offices — syncing funding, governance, and execution.

- › Business Transformation Office Design & Lean Portfolio Management
- › Scaled Agile Framework Transformation
- › Artificial Intelligence-Augmented Product Ownership
- › Investment Transparency & Return on Investment Visibility
- › Regulatory Agility & Compliance Workflows
- › Managed Transformation Pods & Squads

FLEXIBLE TALENT SOLUTIONS

Rapid deployment of elite practitioners via Staff Augmentation, Contract-to-Hire, and Direct Placement — vetted by engineers, for engineers.

AGILE & PRODUCT

Agile Coaches
Scrum Masters
Product Managers
Release Train Engineers

APPLICATION DEVELOPMENT

Architects
Java and .NET Engineers
Full Stack Developers
DevOps Engineers

CLOUD & INFRASTRUCTURE

Cloud Engineers
Cloud Architects
Data Center Engineers
Data Center Operations

DATA & ARTIFICIAL INTELLIGENCE

Data Scientists
Machine Learning Engineers
Data Analytics Engineers
Extract, Transform, Load Engineers

CYBER SECURITY

Security Engineers
Identity and Access Management Architects
Cloud Cyber Analysts

PROJECT MANAGEMENT & CUSTOMER EXPERIENCE

Program and Project Managers
Business Analysts
User Interface and User Experience Designers
Contact Center as a Service and Interactive Voice Response Specialists

THE DIFFERENTIATORS



EXECUTION-ALIGNED PRICING

We eliminate the partner-heavy margin stack of global firms. Costs align directly to engineering effort and delivery milestones — not overhead, not account management layers.



EMBEDDED SUBJECT MATTER EXPERT LEADERSHIP

Our senior leaders don't just scope and hand off — they stay engaged from strategy session through operational steady-state. Zero handoff degradation across phases.



SEAMLESS PROJECT MANAGEMENT OFFICE INTEGRATION

We plug directly into your existing governance structures. No new frameworks imposed, no disruption to the business — delivery scales to phase, not to organizational chart.



VALUE-DRIVEN RESOURCING

Outcome-focused staffing models including Build-Operate-Transfer — letting high-performing contractors convert to permanent headcount on your timeline.

WHY SUMMIT VS. THE ALTERNATIVES

SUMMIT VS. GLOBAL SYSTEM INTEGRATORS

BIG FOUR / GLOBAL SYSTEM INTEGRATOR

SUMMIT

Partner-heavy margin stack

95% of spend goes to delivery

Junior resources billed at senior rates

Practitioner-staffed, every role

Disengage after strategy phase

Subject Matter Experts stay through steady-state

Rigid engagement models

Flexible: Staff Augmentation, Project Services, Build-Operate-Transfer

BUILT FOR YOUR EXECUTION REALITY

As a VP or Director, you don't have budget for consulting theater. You need teams that plug into your governance on Day 1, operate at your pace, and are accountable to *your* milestones — not their own utilization targets. That's Summit.

The Next Step

A 30-minute discovery call is all it takes to map your highest-priority initiative to the right Summit delivery model — and identify where value is leaking today.

www.summittechpartners.com

INDUSTRY FOCUS

Financial Services

Healthcare & Life Sciences

Energy & Utilities

Consumer Goods

Technology & Professional Services



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